

WELLSOFT CORPORATION

605 FRANKLIN BLVD, SUITE 5
SOMERSET, NJ 08873
800-597-9909
WWW.WELLSOFT.COM

WELLSOFT WORKS

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ICMS SAILS THRU E.D. FLOOD

At midnight, the call comes in to ED Director, Alan Vierling; the department is under water. A water main has broken and thousands of gallons of water are pouring through the ceiling onto everything, including the Wellsoft computer system at Carilion Roanoke Community Hospital.

Carilion quickly closes the 45,000 visit ED and sends patients and staff to Carilion's Roanoke Memorial Hospital facility. Memorial has implemented ICMS less than a week ago and the consolidation effectively creates a 75,000 patient ED.

Staff members drop cables through the ceiling and Wellsoft workstations are added on the fly. Operating in hallways and closets, the merged staff treats over 200 patients without missing a beat.

"We couldn't have done it with a dry erase board" says Alan Vierling, "we definitely would have lost people".

Carilion's five hospital WAN operates using CITRIX Metaframe which proved invaluable during the disaster. Workstations were added quickly and a trauma unit annexed immediately.

Carilion put the Wellsoft system to another test on Memorial Day when the D-Day Memorial near Bedford, VA was dedicated. On a hot and muggy day over 20,000 people, many elderly, attended the ceremony. Patients with heart attacks, strokes and countless minor issues were tracked efficiently using ICMS.

Medical Director, Dr. Evelyn Manetta, was able to track and manage the flow of patients in local Carilion hospitals using the recently implemented enterprise-wide system. Carilion Health System is an Integrated Delivery System headquartered in Roanoke, VA, serving over 1400 square miles in 27 counties.

NEW NAME AND IMAGE FOR HCFA

As of June 14th, HCFA, the Health Care Financing Administration, will be known as the Centers for Medicare and Medicaid Services or CMS. According to an announcement by the Department of Health and Human Services, the change is to symbolize the agency's commitment to improving services to beneficiaries, hospitals, physicians and other health-care providers.

CMS plans to dedicate staff members to work with each state in the United States as well as the agency's many stakeholders.

In an effort to better serve the department's various constituencies, CMS will be re-organized into three Centers: Medicare Management, Beneficiary Choices and Medicaid and State Operations.

More initiatives to improve responsiveness and outreach are in the works for the near future, Health and Human Services Secretary Tommy Thompson announced.

The ramifications for Emergency Medicine, including reimbursement issues, are yet to be determined.

DID YOU KNOW?

- That ICMS now has a Deleted Patient Charts Module. This module has a distinct tracking display including reason for deletion and date/time field.
- There are many ICMS options for patient registration including quick and full registration at the bedside, on mobile carts or using a wireless network.
- All items in a pick list can be printed by pressing CTRL + P while in the popup menu.

CONTRACT SIGNED

- **Santa Clara Valley Health and Hospital System, San Jose, CA** Santa Clara Valley and Wellsoft signed a contract June 2001 to implement the *Integrated Clinical Management System*. Santa Clara Valley is a comprehensive Level One Trauma Center that sees 60,000 ED patients per year.

DUKE HEALTH SYSTEM CHOOSES WELLSOFT

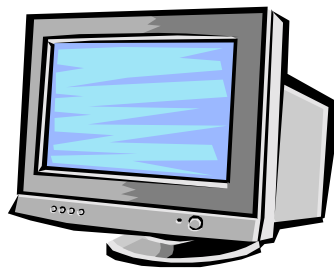
Wellsoft Corporation is very pleased to announce that it has received a letter of intent and is currently in contract negotiations with Duke Health System, Durham, NC. Duke has selected Wellsoft as the vendor with whom it wishes to pursue a formal agreement relating to the implementation of an Emergency Department Information System. We look forward to signing a contract with Duke in the near future.

CHILDREN'S HOSPITAL OF PHILADELPHIA GOES LIVE

Wellsoft has just completed the successful implementation of Phase 1 of the *Integrated Clinical Management System* at Children's Hospital of Philadelphia (CHOP).

CHOP went live in June with Patient Tracking, Registration Tracking, Unresolved Issues Tracking, Patient Log, Patient After-care, Prescriptions and Reporting. The department is looking forward to Phase 2 and the implementation of Nursing Documentation.

According to Wellsoft installation staff, the go-live went exceptionally well and was notable for the strong team atmosphere.



In addition to the Wellsoft staff, CHOP super users were always available to help their colleagues.

Commenting on the speed and ease of implementation, Marge Austin, CHOP Project Manager, said "it was quick and painless".

CHOP has some unique circumstances including a very diverse staff with as many as 20 new pediatrics residents rotating in and out of the ED every month. The ED has a Trauma 1 rating and sees 60,000 pediatrics patients per year.

The Children's Hospital of Philadelphia was recently ranked the #1 children's hospital in the nation by Child magazine.

NEW EMS MODULE TO DEBUT FALL 2001

Wellsoft is happy to announce the development of a new EMS tracking module that will serve the needs of EMS dispatchers and transport teams. This new module will handle System Status Management by tracking incoming calls, status of calls, multiple time points and a host of other information. Both ambulances and helicopters will be tracked.

The new EMS functionality will be a separate module, but will interface closely with the existing patient charts module. This new module will also collect relevant billing information.

The module is scheduled for release in the 4th quarter of 2001. Wellsoft anticipates the development of EMS clinical documentation after the release of the core EMS module.

Documentation will be integrated as part of the EMS tracking module.

Wellsoft has developed this new module at the request of our clients, to support the goal of delivering more effective patient care.

NOW AVAILABLE: E-MAIL & PAGING

In response to customer requests, Wellsoft now has available both outbound e-mailing and auto-paging capability.

ICMS currently supports standard FTP, SMTP and SNPP protocols.

Please contact your Wellsoft representative at 800-597-9909 for further details on purchasing these features.

UPCOMING EXHIBIT SCHEDULE

REMEMBER BOOTH # 911!

September 13-15, 2001	ENA Scientific Assembly, Orlando, FL	Booth # 911	Wellsoft Corporation will be exhibiting its latest products at the meetings listed. We look forward to seeing you there!
October 15-17, 2001	ACEP Scientific Assembly, Chicago, IL	Booth # 911	
December 2-5, 2001	PA ACEP EDIS Symposium, Las Vegas, NV		