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WELLSOFT WORKS

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KLAS EDIS SURVEY RANKS WELLSOFT #1

KLAS Enterprises, the research & consulting firm specializing in HIT, **ranked Wellsoft #1 overall** in their recent survey of EDIS vendors. Of seven vendors studied, **Wellsoft scored highest** in the following areas:

- ~ Overall Product Quality
- ~ System Response Times
- ~ Satisfaction Indicator - Got Money's Worth
- ~ Service - Highest Quality Telephone Support
- ~ Business Indicators - Fair Contract - Timely Enhancement Releases
- ~ Real Problem Resolution

Ralph Reyes, Senior VP of KLAS commented, "The research results from the 120+ facilities that responded submitting ratings on 7 EDIS vendors,

revealed that Wellsoft is ranked as the leading vendor in the EDIS category. We applaud their success. It is no wonder that many hospitals looking at EDIS are asking about the performance of Wellsoft."

"We are extremely pleased with the high marks our customers have given Wellsoft. Our first place finish is consistent with the feedback we have received from our clients. We are proud to be validated in such an extensive and candid survey," John Santmann, MD, FACEP, President and CEO of Wellsoft Corporation.

Thanks to the Wellsoft clients who were randomly contacted by KLAS for their input. We appreciate their taking the time to participate.

DID YOU KNOW?

- Incoming messages such as lab results (HL7 ORU) that include an HL7 "panic" value will automatically flag the corresponding orders column red.
- It is now possible to have the cascading colors of the "vitals" field depend on the patient acuity. For instance, high acuity patients' vitals field can be set to cascade more quickly than those with a lower acuity.

DUKE HEALTH SYSTEM GO-LIVE

Congratulations to Duke University Medical Center, Durham, NC. Duke and Wellsoft Corporation have successfully implemented Phase 1 of the *Integrated Clinical Management System* in the Emergency Department. The initial implementation of Patient Tracking, Bed Control Tracking, Discharge Instructions, Prescriptions and Reporting went live in May. Clinical Documentation, Order Entry and Results Reporting will follow in subsequent phases. Thanks to the entire implementation team for their hard work.

CONTRACTS SIGNED ~ PREFERRED VENDOR CHOSEN

Frankford Hospital System, Philadelphia, PA – A three-campus hospital system, part of Jefferson Health System, signed a contract for the implementation of *ICMS* in their Emergency Departments.

Alameda County Medical Center, Oakland, CA – Signed a contract for the implementation of *ICMS* in their new Level 1, 65,000 patient visit Emergency Department.

 **North York General Hospital, North York, Ontario** - Wellsoft is pleased to have signed a contract for the first Canadian implementation of *ICMS* at North York General Hospital in Ontario, Canada.

Grady Health System, Atlanta, GA – Grady Health System has entered into Contract & Business Relationship discussions with Wellsoft. Both parties are hopeful that contract agreement will occur shortly.

NEW BED CONTROL AND CLINICAL COMPETENCY TRACKING FEATURES AVAILABLE

Wellsoft continues to enhance *ICMS* functionality with the release of two new tracking features, Bed Control Tracking and Clinical Competency Tracking.

Bed Control Tracking will enable the Emergency Department and Admissions Department to track any patient admitted through the ED. These patients will instantly appear on a Wellsoft workstation in the Admissions Department. All patient demographic information will be immediately available to admissions staff. This will ensure that a bed will be assigned and that this data will be communicated in real-time to the ED staff without the usual telephone calls, forms, etc. This feature streamlines the bed assignment process, saving valuable staff time and ultimately decreasing patient waiting time in the ED.

Wellsoft has also developed a feature to track the many certifications necessary for Emergency Department staff. The Clinical Competency Tracking feature provides a specific tracking display for ED administrators to track the expiration dates of core competency areas such as CPR, ACLS, CEN and other necessary certifications, by staff member. Nurses, physicians and any other relevant staff can be included on the display.

This feature eliminates the time-consuming work of tracking these certifications by hand and helps ensure staff members are aware when various certifications must be renewed. Reports can be generated on the data for JCAHO and hospital purposes.

Please contact Wellsoft at 800-597-9909 if you would like more information on implementing these features in your department.

CCOW COMPLIANCE RELEASED JUNE 2002

Wellsoft is pleased to announce that *ICMS* is now CCOW compliant. What does this mean for the Wellsoft user in the Emergency Department?

A single log-on will now enable the user to access multiple CCOW compliant applications, (Wellsoft and the HIS, for instance) simplifying the use of multiple systems. CCOW-compliant applications work together and provide the user streamlined access to patient information from various sources. Using the context manager provided by the Sentillion product *Vergence*,

Wellsoft will support the user, patient and encounter subjects. This means that in addition to the single log-on, the user will automatically be on the same patient and same patient visit when switching between applications.

The CCOW standard is part of the HL7 standards organization and creates integration standards for the clinical desktop. Incorporating CCOW into *ICMS* maintains Wellsoft's position at the forefront of the latest technical and clinical standards.

2002 QUALITY AWARD FOR CARILION HEALTH SYSTEM

Congratulations to the Carilion Health System for being awarded the 2002 National Quality Health Care Award. This prestigious distinction signifies that the Carilion Health System, based in Roanoke, VA, has been judged by a panel of industry leaders to be among the best hospitals or health systems in the country. The award is given by the National Committee for Quality Health Care based in Washington, DC, and has been given annually since 1994. Wellsoft's *Integrated Clinical Management System* is implemented in the Carilion Emergency Departments across a five hospital WAN.

UPCOMING EXHIBIT SCHEDULE

September 19-21, 2002	ENA 2002 Scientific Assembly — New Orleans — Booth 904	Wellsoft Corporation will be exhibiting its latest products at the meetings listed. We look forward to seeing you there!
October 6-9, 2002	ACEP 2002 Scientific Assembly— Seattle — Booth 1143	
December 8-11, 2002	PA ACEP EDIS Symposium — San Diego — Booth 201/300	
February 9-13, 2003	HIMSS 2003 — San Diego — Booth 5018	